

...Backed By an Experienced Research Team

Key Research Personnel



Vinay Khattar
Head of Research

- Over 12 years of experience in equity markets and global economic trends.
- Spearheads all the macro & micro research initiatives ; successfully built a robust screening process in the form of Investment Committee
- Deep knowledge of global as well as domestic economy; tracks major trends that are playing out in the economy at any point in time



Sandeep Raina
Associate Director

- Experience of over 9 years in research; leads a team of fundamental analysts specializing in different sectors with clear focus on mid/small caps
- Expertise in understanding and identifying emerging themes
 - Emerging themes identified- Consumer Durables, Agri and selective mid-caps



Sahil Kapoor
Chief Market Strategist

- Experience of 9 years in equity & macroeconomic research.
- Expertise in macroeconomics, sectoral analysis, inter-market analysis and chart based analysis
- Prior experience in Edelweiss Proprietary desk
- An avid reader and blog writer

Sector Analysts:

- **Debashish Mazumdar** – Infra, Construction
- **Praveen Sahay** - Consumption
- **Kshitij Kaji** – Retail, Textile
- **Raj Jha** – BFSI
- **Salil Utagi** – Metals, Power, Capital Goods
- **Vishal Srivastav** – Automobile
- **Jigar Jani** – NBFC
- **Neha Agarwal** – Pharma, Chemicals
- **Vikas Sonawale** – Pharma
- **Sangeeta Tripathi** - Consumption
- **Sandeep Dubey** – Cement
- **Nikhil Shah** – NBFC

- **Nitin Awasthy** – Metals, Power, Capital Goods
- **Rishabh Chaturvedi** – Consumption
- **Harsh Shah** – NBFC
- **Utkarsh Nopany** – Consumption

Quantitative Strategists:

- **Sagar Doshi** – Head
- **Joaquim Fernandes**
- **Ankit Narshana**
- **Suruchi Kapoor**
- **Abhishek Chinchalkar**
- **Rohit Gokhale**

Macro Analysts:

- **Sahil Kapoor** – Head
- **Shobana Krishnan**
- **Ashutosh Gehlot**

Special Situation Trades:

- **Arun Jain**
- **Dishant Jain**

Our Research Strength and Capabilities

A dedicated research desk in India for Professional Investor Clients

- * **Research team of 20+ fundamental analysts** focusing on identifying high growth, value picks in mid cap/small cap space across sectors
- * Our approach and focus on **thematic sector research**
 - * Worked on Branded Apparel, Cement, Pharma and Transformer space in last few years
- * **Alternative research team** is one of the few firms on the Street with **advanced quantitative abilities, special situation trades**

Research capabilities of Edelweiss...

Company Research

Thematic Research

Special Situations Research

Alternative Research

Inter-Market Research

Our Edge...

- * **High grade intellectual capital**
 - Providing superior insights through sector expertise
 - Early identification of trends & superior investment opportunities
 - Proactive in identifying special situation trades
- * **Strong corporate relationships**
 - Built through thought leadership, continuous interaction and coverage



Our Core Investment Philosophy in Identifying Businesses



Our Stock Ideas are backed by thorough Research and Analysis